

Price Structure (revised w.e.f August 01, 2018)

Category	Sub-category	Description	Maximum allowed usage	Pricing pattern
Faculty		Can download inspection copy of Cases/Technical notes/Exercises and Teaching Notes.	1 copy per Case as well as Teaching Notes	Complementary
Librarians / Doctoral Candidates		Can download inspection copy of Cases/Technical notes/Exercises	1 copy per Case	Complementary
Educational Institutes		Faculty, Librarians and Students from Educational Institutions can access commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 250 (Two Hundred and Fifty) per Case
Corporates		Corporates can access commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 500 (Five Hundred only) per Case
Others		For any Individual who is not associated with any Educational Institute or a Corporate can access commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 250 (Two Hundred and Fifty) per Case
Annual Contract Agreements (only for Educational Institutes)	Option "A"	For downloading IIMA Cases / Technical notes / Exercises / Video (Audio-Visual) Cases for specific number of students. The institute has to specify the number of students in each programme and the total number of students including all programmes will be considered for final pricing. The contract is for one year and renewable thereafter for each year.	Copies upto total number of students as per contract	Total number of students x INR 1,500 (One Thousand and Five Hundred)
	Option " B "	For downloading unlimited number of IIMA Cases / Technical notes / Exercises / Video (Audio-Visual) Cases for unlimited number of students. The contract is for one year and renewable thereafter for each year.	Unlimited	INR 7,50,000/- (Rupees seven lakh fifty thousand)
	Option " C "	If any institute wants to opt for option "A" or option "B" for a period of 3 years	as per the option	a discount of 25% will be given on the final rate while calculating for 3 years.

Note:

1. All prices include applicable taxes
2. If the purchase is made in foreign currency, the equivalent INR on the day of transfer is applicable.
3. The term "Case" is used to represent Cases/Technical notes/Exercises/Video (Audio-Visual) Cases
4. The term "Corporates" means any Individual from a particular company as well an Individual who works for any Company as a consultant etc..