

Price Structure (Prices inclusive of Service Tax) Revised w.e.f September 19, 2016

• **For Individuals**

Users	Product	Purpose	Price
Faculty	Cases/Technical notes/Exercises and Teaching Notes	Inspection only	Free
All (including Faculty, Students, Corporates and Individuals)	Cases/Technical notes/Exercises	Use in all programmes	INR 200 per case per copy or its foreign currency equivalent

• **For Educational Institutions**

1) Base Price	Price
Cases/Technical Notes/Exercises	INR 200 per case per copy or its foreign currency equivalent
2) Annual Contract Agreement (ACA)	
<b>ACA, Option "A"</b> for downloading unlimited number of IIMA cases for specific number of students @ INR 1,500/- per student. The institute has to specify the number of students in each programme and the total number of students including all programmes and pay the amount (Total number of students x INR1,500/-) (Inclusive of Service-tax) to IIMA while entering the contract for one year period.	(Total number of students X INR 1,500/-) or its foreign currency equivalent *
<b>ACA, Option "B"</b> for downloading unlimited number of IIMA cases for any number of students by paying INR7,50,000/- (Rupees seven lakh fifty thousand) (Inclusive of Service-tax) lump sum to IIMA for entering the contract for one year period.	INR 7,50,000/- (Rupees seven lakh fifty thousand) or its foreign currency equivalent *
<b>ACA, Option "C"</b> for downloading unlimited number of IIMA cases for annual contract of Three years with a discount of 25% on pricing under <b>Option "A"</b> of INR 4,500/- (Rupees Four Thousand Five Hundred) (Inclusive of Service-tax) per student (Total number of students x INR 4,500/-) or <b>Option "B"</b> of INR 22,50,000/- (Rupees Twenty Two Lakhs Fifty Thousand) (Inclusive of Service-tax) for any number of students.	Three years contract - 25% discount on Option "A" (Total number of students x INR 4,500/-) or Option "B" of INR 22,50,000/- or its foreign currency equivalent *

Payment could be Online: Credit Card / Debit Card / Net-Banking or offline through Cheque/ Demand Draft in favour of "**Indian Institute of Management, Ahmedabad**" or through ECS Payment (<http://cases.iimahd.ernet.in/ECS-details.pdf>)

\*On contractual Basis. For entering into a contract, please contact: [casecentre@iima.ac.in](mailto:casecentre@iima.ac.in)

We have used the term case to represent case, technical note and exercises.