

Price Structure (revised w.e.f August 01, 2018)				
Category	Sub-category	Description	Maximum allowed usage	Pricing pattern
Faculty		Can download an inspection copy of Cases/Technical notes/Exercises and Teaching Notes.	1 copy per Case as well as Teaching Notes	Complimentary
Librarians / Doctoral Candidates		Can download an inspection copy of Cases/Technical notes/Exercises	1 copy per Case	Complimentary
Educational Institutes		Faculty, Librarians and Students from Educational Institutions can access a commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 250 ( Two Hundred and Fifty) per Case
Corporates		Corporates can access a commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 500 ( Five Hundred only) per Case
Others		Any Individual who is not associated with any Educational Institute or a Corporate can access a commercial copy of Cases/Technical notes/Exercises/Video (Audio-Visual) Cases	1 copy per Case	INR 250 ( Two Hundred and Fifty) per Case
Annual Contract Agreements (only for Educational Institutes)	Option "A"	For downloading IIMA Cases / Technical notes / Exercises / Video (Audio-Visual) Cases for <b>specific number</b> of students. The institute has to specify the number of students in each programme and the <b>total number</b> of students including all programmes will be considered for final pricing. The contract is for one year and renewable thereafter for each year.	Copies upto <b>total number of students</b> as per contract	<b>Total number of students</b> x INR 2,200 ( Two Thousand and Two Hundred) upto 50 cases per student <b>Total number of students</b> x INR 2,400 ( Two Thousand and Four Hundred) above 50 cases per student
	Option " B "	For downloading an <b>unlimited number</b> of IIMA Cases / Technical notes / Exercises / Video (Audio-Visual) Cases for an <b>unlimited number</b> of students. The contract is for one year and renewable thereafter for each year.	<b>Unlimited</b>	INR 7,50,000/- (Rupees seven lakh fifty thousand)
	Option " C "	If any institute wants to opt for option "A" or option "B" for a period of 3 years	As per the option	A discount of 25% will be given on the final rate while calculating for 3 years.

Note:

1. All prices include applicable taxes
2. If the purchase is made in foreign currency, the equivalent INR on the day of transfer is applicable.
3. The term "Case" is used to represent Cases/Technical notes/Exercises/Video (Audio-Visual) Cases
4. The term "Corporates" means any individual from a particular company as well as individual who works for any Company as a consultant etc.